



Charge Summary - Payor Mix

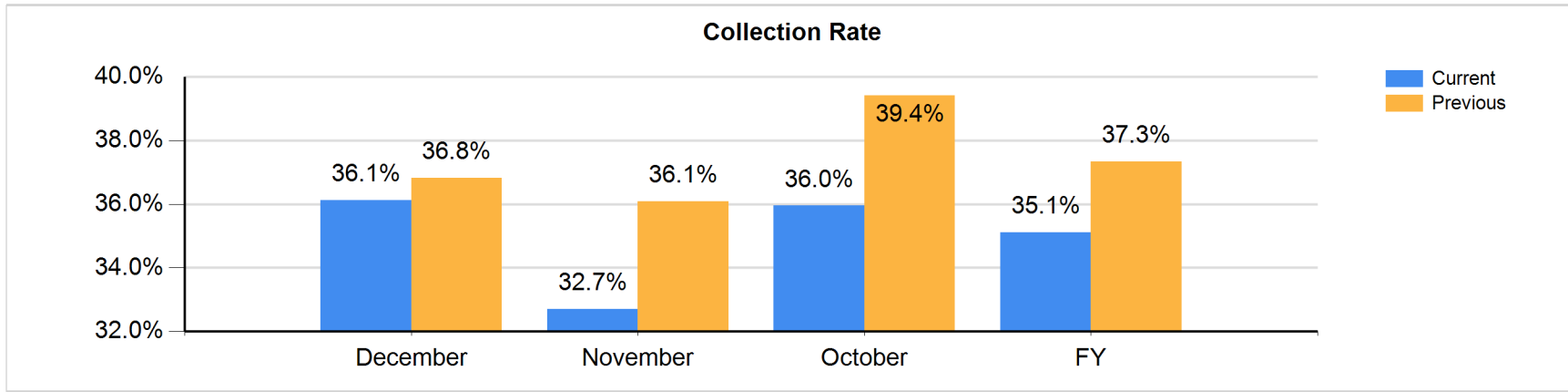
	% of Total	December		November		October		Fiscal Year		
		2015	2014	2015	2014	2015	2014	FYTD	PYTD	Variance
Otorhinolaryngology	26.0%	\$105,215	\$9,247	\$4,570	\$7,442	\$3,343	\$2,712	\$113,128	\$19,401	483.1%
United Healthcare	24.6%	\$99,298	\$44,991	\$94,558	\$36,935	\$49,897	\$29,989	\$243,753	\$111,915	117.8%
Medicare	20.5%	\$82,735	\$80,766	\$67,232	\$55,073	\$40,283	\$33,154	\$190,250	\$168,993	12.6%
Blue Shield	9.8%	\$39,635	\$88,354	\$98,795	\$31,451	\$39,732	\$31,263	\$178,162	\$151,068	17.9%
Harvard Pilgrim	7.7%	\$31,071	\$13,945	\$58,910	\$13,322	\$12,817	\$16,012	\$102,798	\$43,279	137.5%
Tufts Health Plan	3.3%	\$13,182	\$22,171	\$14,246	\$9,971	\$13,406	\$13,940	\$40,834	\$46,082	-11.4%
Network Health	1.7%	\$6,869	\$4,143	\$5,121	\$5,994	\$6,222	\$11,760	\$18,212	\$21,897	-16.8%
Commercial	6.4%	\$25,980	\$99,067	\$32,203	\$47,071	\$25,928	\$45,062	\$84,111	\$191,200	-56.0%
Other										
Division Total	100.0%	\$403,985	\$362,684	\$375,635	\$207,259	\$191,628	\$183,892	\$971,248	\$753,835	28.8%

Charges / Payments / Adjustments

	Previous A/R	Charges	Payments	Adjustments	Ending A/R
December (2015)	\$329,349	\$403,985	\$131,269	\$232,059	\$370,171
December (2014)	\$253,202	\$362,684	\$103,674	\$177,852	\$334,890
Month Variance %	30.1%	11.4%	26.6%	30.5%	10.5%
November (2015)	\$220,415	\$375,635	\$87,300	\$179,539	\$329,349
November (2014)	\$226,295	\$207,259	\$65,148	\$115,379	\$253,202
Month Variance %	-2.6%	81.2%	34.0%	55.6%	30.1%
October (2015)	\$350,191	\$191,628	\$115,781	\$206,200	\$220,415
October (2014)	\$217,825	\$183,892	\$69,614	\$107,019	\$226,295
Month Variance %	60.8%	4.2%	66.3%	92.7%	-2.6%
Current FYTD	\$329,349	\$971,248	\$334,350	\$617,798	\$370,171
Prior FYTD	\$253,202	\$753,835	\$238,435	\$400,250	\$334,890
FYTD Variance %	30.1%	28.8%	40.2%	54.4%	10.5%

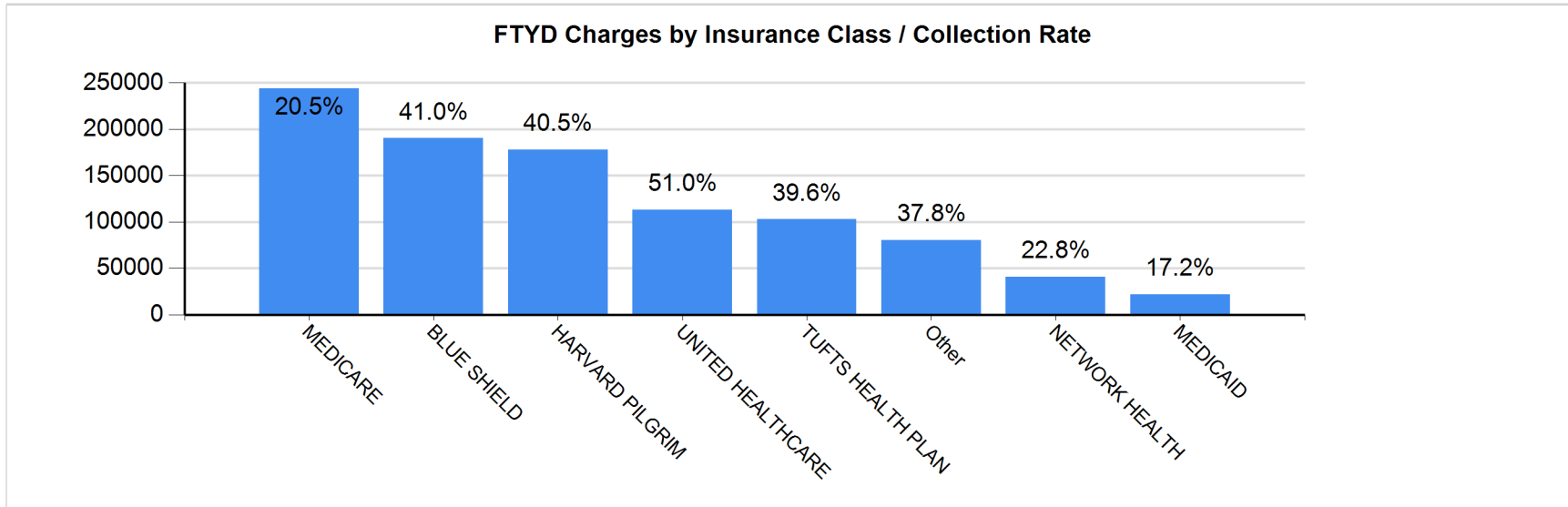


Provider Sample Dashboard



Collection Rate **Payments / Payments + Adjustments

December			November			October			Fiscal Year		
2015	2014	Variance %	2015	2014	Variance %	2015	2014	Variance %	FYTD	PYTD	Variance %
36.1%	36.8%	-0.7%	32.7%	36.1%	-3.4%	36.0%	39.4%	-3.5%	35.1%	37.3%	-2.2%



Division Total 6 Month Averages

Charges	Payments	Adjustments	Collection Rate
\$288,275	\$99,683	\$178,588	35.8%



Provider Sample Dashboard

Billed CPT Codes

Top 5 CPT Codes in Current Period	December			November			October			Fiscal Year		
	2015	2014	Variance	2015	2014	Variance	2015	2014	Variance	FYTD	PYTD	Variance
E & M												
99213 - Office/Outpatient Visit, Est, Lvl 3	99	62	59.7%	84	73	15.1%	89	46	93.5%	272	181	50.3%
99203 - Office/Outpatient Visit, New, Lvl 3	47	39	20.5%	52	45	15.6%	44	40	10.0%	143	124	15.3%
99243 - Office Consultation, Lvl 3	28	19	47.4%	28	21	33.3%	23	18	27.8%	79	58	36.2%
99202 - Office/Outpatient Visit, New, Lvl 2	9	16	-43.8%	15	15	-	5	11	-54.5%	29	42	-31.0%
99242 - Office Consultation, Lvl 2	8	5	60.0%	3	7	-57.1%	2	1	100.0%	13	13	-

Top 10 CPT Codes in Current Period	December			November			October			Fiscal Year		
	2015	2014	Variance	2015	2014	Variance	2015	2014	Variance	FYTD	PYTD	Variance
Procedures												
31231 - Nasal Endoscopy, Dx	139	126	10.3%	123	134	-8.2%	128	82	56.1%	390	342	14.0%
31575 - Diagnostic Laryngoscopy	20	25	-20.0%	29	29	-	22	34	-35.3%	71	88	-19.3%
92511 - Nasopharyngoscopy	15	11	36.4%	24	5	380.0%	9	7	28.6%	48	23	108.7%
31237 - Nasal/Sinus Endoscopy, Surg	8	7	14.3%	10	12	-16.7%	6	7	-14.3%	24	26	-7.7%
31255 - Removal Of Ethmoid Sinus	5	8	-37.5%	5	3	66.7%	3	2	50.0%	13	13	-
31256 - Exploration Maxillary Sinus	5	7	-28.6%	6	3	100.0%	1	3	-66.7%	12	13	-7.7%
31276 - Sinus Endoscopy, Surgical	5	9	-44.4%	6	3	100.0%	3	3	-	14	15	-6.7%
G8553 - One Prescription Transmitted Elect E-Rx	5	13	-61.5%	8	8	-	11	4	175.0%	24	25	-4.0%
30520 - Repair Of Nasal Septum	4	3	33.3%	1	0	-	0	0	-	5	3	66.7%
30140 - Removal Of Turbinate Bones	4	3	33.3%	1	0	-	0	0	-	5	3	66.7%

RVU's

	December			November			October			Fiscal Year		
	2015	2014	Variance	2015	2014	Variance	2015	2014	Variance	FYTD	PYTD	Variance
Work RVU	628.47	646.34	-2.8%	653.29	536.32	21.8%	476.52	33.72	1313.17%	1,758.28	1,216.38	44.55%
Collection per WRVU	\$209	\$160	30.2%	\$134	\$121	10.0%	\$243	\$2,064	-88.2%	\$190	\$196	-3.0%
Total RVU	2,251.92	1,187.29	89.7%	2,347.32	966.45	142.9%	1,590.50	58.99	2596.2%	6,189.74	2,212.73	179.7%
Collection per TRVU	\$58	\$87	-33.2%	\$37	\$67	-44.8%	\$73	\$1,180	-93.8%	\$54	\$108	-49.9%



Aged Accounts Receivable (Aged by Service Date)

Insurance Class	0 - 60 Days	61 - 90 Days	Over 90 Days	Total
Total	\$322,719	\$16,486	\$30,967	\$370,171
	87.2%	4.5%	8.4%	
Other	\$77,840	\$10,686	\$27,670	\$116,196
% of Total	67.0%	9.2%	23.8%	
UNITED HEALTHCARE	\$102,807	\$652	\$1,132	\$104,591
% of Total	98.3%	0.6%	1.1%	
MEDICARE	\$86,074	\$3,384	\$0	\$89,458
% of Total	96.2%	3.8%	0.0%	
BLUE SHIELD	\$55,998	\$1,764	\$2,164	\$59,926
% of Total	93.4%	2.9%	3.6%	